2024-2025

Meet the Cookies





A difference that is...

Tasty Inspiring Authentic Balanced Curated Appetizing Flavorful Irresistible Nutty Craveable Luscious Layered Buttery Exquisite Delightful Caramelized Enjoyable Delectable Rich Minty Perfect **Delicious**



The Cookie Experience









This And Annal Stress Crisp, chocolaty cookies made with natural oil of peppermint







Thin Mints[®]



- Dark
- Rich •
- Smooth •
- Thin
- **Round edges** •
- **Indentations** from docking holes • used to prevent cracking while baking.



Strong **mint** and rich ٠ chocolate aroma.





Thin Mints[®]

- Authentic taste from real cocoa and real peppermint oil
- Balanced chocolate and mint that don't melt into a single flavor
- Lingering fresh mint aftertaste
- Crispy cookie wafer
- Sweetness doesn't overpower chocolate and mint flavors

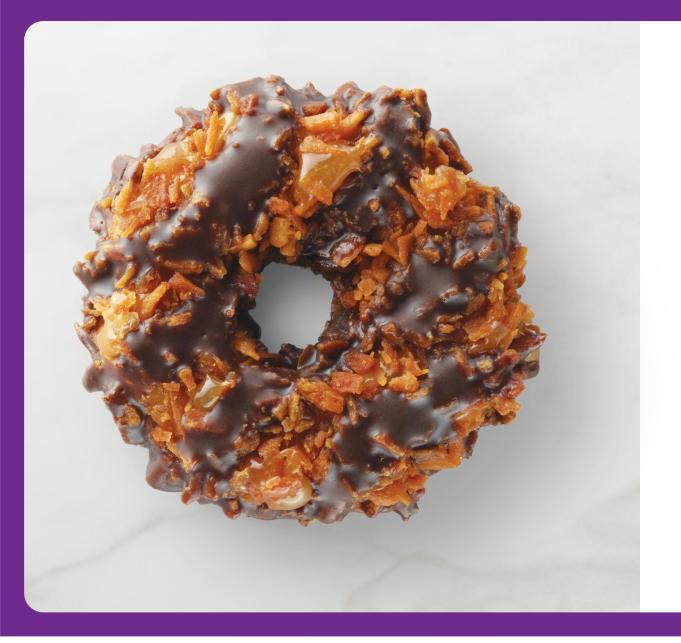




Crisp cookies with caramel, coconut and dark chocolaty stripes







Samoas®

- - Thick stripes
 - Toasted caramel color
 - Dark chocolate
 - Thick bottom coating
 - Scalloped edges
 - Resembles homemade
- - Strong coconut and caramelized sugar aroma with a hint of **dairy** notes





Samoas®



- **Distinct, layered flavors** that melt together
- First bite dominated by sweet caramelized sugar flavor
- Chewy cookie drenched in caramel and toasted coconut and drizzled with rich dark chocolate
- Sweetness lingers after cookie is eaten











- Enrobed in Creamy Milk Chocolate
- Soft and Melty
- Visible Ridge from Peanut Butter Filling
- Each Layer Visible after Bite



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Strong nutty **peanut** aroma





Tagalongs®

- Both creamy soft and medium-hard textures present in first bite
- Multiple layers of sweet, creamy peanut butter
- Rich chocolate sweetness and smooth nutty saltiness are equally intense and complementary
- Salty peanut aftertaste



Do-si-dos®

Oatmeal sandwich cookies with peanut butter filling





Do-si-dos®

- Dia
 - Diamond Pattern
 - Consistent Toasty Golden
 Brown Color
 - Thin Layer of Peanut Butter
 Cream
- - Nutty **peanut** and **grain** aroma





Do-si-dos®

- First bite has mild sweet, salty and grain-wheat flavor
- Sweet peanut butter flavor builds to stronger intensity while eating
- **Complementary** sweetness and saltiness
- Hearty, toasted whole grain oats with soft creamy, nutty filling



Adventurefuls®

Indulgent brownie-inspired cookies with caramel flavored crème and a hint of sea salt





Adventurefuls[®]

- Deep Dark Chocolate Base
- Raised Stripes on Smooth
 Golden-Brown Caramel
- Brownie Appearance with Cracked Cookie Edges
- Baked brownie aroma





Adventurefuls[®]

- Hard first bite with strong sweet chocolate flavor
- Strong initial tastes of sweetness, chocolate and caramel
- Followed by lighter flavors of **baked brownie and saltiness**
- Lingering aftertaste resembles a sweet, chocolate baked brownie





Iconic shortbread cookies inspired by the original Girl Scout Cookie recipe





Trefoils[®]

- Edges and Raised Portions
 Slightly Darker than Center
- Noticeable Docking Holes
- Bottom and Edges of Cookie
 Resemble Homemade with
 Cratering and Gaps



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Mild **vanilla** and **dairy** aroma





Trefoils[®]

- - Softer first bite with mild sweet dairy and vanilla flavors
 - Buttery shortbread taste
 - Crispy and perfectly crumbly
 - Balanced sweet dairy, grain-wheat and vanilla flavors followed by a hint of saltiness





Rich, buttery cookies with sweet, crunchy toffee bits







Toffee-tastic[®]

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- Round
- **Resembles Homemade** with • **Craters and Gaps**
- Light and Dark Golden Brown • **Color** Variation
- Mild caramelized sugar and brown butter aroma





Toffee-tastic[®]



- **Buttery shortbread** embedded with chewy toffee bits
- Strong initial butter and vanilla tastes followed by sweet caramelized toffee flavor
- Crispy and perfectly crumbly
- Perfectly paired shortbread and toffee flavors followed by a hint of saltiness









Lemon-Ups[®]



- Round
- Easy to Read Message with Sunburst
- Golden Yellow
- Drips of Icing on Edges
- Translucent Coating on Bottom
- Noticeable Docking Holes



Intense **zesty lemon** aroma





Lemon-Ups®

- Soft first bite with medium lemon intensity that melts into a sweet lemon profile
- Intense lemon flavor is result of glaze dissolving when eaten — quick flavor release glaze
- **Cool, lemony** tang complements buttery shortbread
- Inspiring messages create personalized eating experience



Girl Scout S'mores®

Graham sandwich cookies with chocolaty and marshmallowy flavored filling





Girl Scout S'mores®



- Consistent Golden Brown
 Toasty Color
- Even Layers of Filling
- Easy to Read Message
- Noticeable Docking Holes
- - Graham and sweet chocolate aroma





Girl Scout S'mores®

- Crisp first bite with strong initial tastes of graham and sweet chocolate, followed by lighter marshmallow flavor that layers and builds
- Graham, chocolate and marshmallow flavors intensify and melt together when microwaved — similar to original s'mores taste experience



Visit the Little Brownie Bakers website for photos of craveable cookies









Useful Tips

Use this resource to expand basic cookie knowledge by using senses of sight, smell and taste. Here are a few thought starters — get creative and have fun with all the sights, aromas and flavors.



Girl Scouts can use the "Cookie Sensory" cards supplied separately when talking to customers. Cut them out and place behind the matching variety or use with the full sheet.



More Tips

- Experience a true "sensory taste test" by challenging everyone to use their senses of sight, smell and taste from the moment they see the cookie all the way to the last tasty bite. Stop and describe the senses, and emotions along the way. Use this aid for new ways to describe the cookies.
- Create a game of questions or descriptors and ask for "cookie" answers or play the "Clue Cards" game on <u>LittleBrownie.com</u>.
- Play a matching game using multiple cookie descriptors and cookie names.

Girl Scouts Can:

- Create a cookie selling script using their new cookie descriptors to promote each variety —try it out for those last packages of remaining inventory.
- Act out one cookie, delivering a script of its sensory experience. See how many guesses it takes to figure it out.
- Write a cookie rap or poem using all the fun cookie descriptors while having fun expanding their cookie knowledge to share with customers. Add booth descriptors to booth signs to draw customers in.
- Draw a favorite cookie in a world that explodes with all the senses.
- Make Thank You cards and use the descriptors to ask for a reorder of their customer's favorite.
- Promote their program featuring the taste and emotional appeal of their cookies.
- Go to Littlebrownie.com for cookie images and social posts.

LittleBrownie.com







