





Expert layering of flavor profiles and textures means that you can...

A difference that is...

Tasty Inspiring Authentic Balanced Curated Appetizing Flavorful Irresistible Nutty Craveable Luscious Delightful Caramelized Enjoyable Rich Minty Delectable Perfect **Delicious**





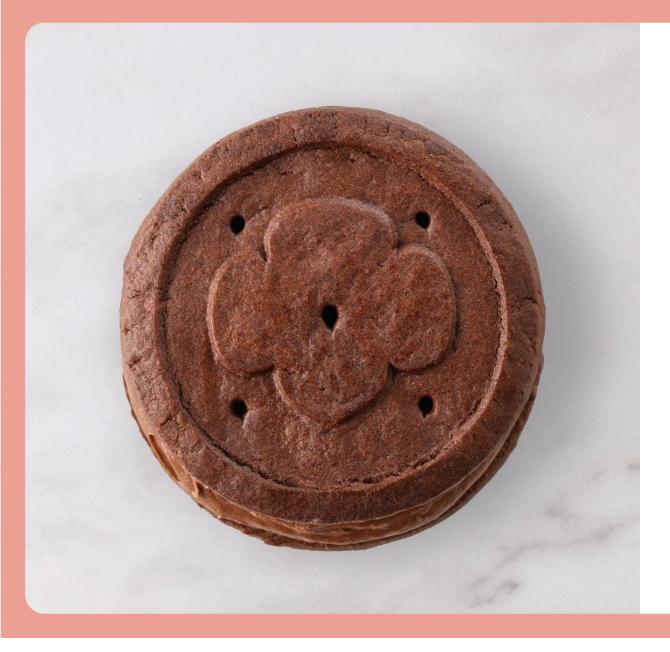


Exploremores

Rocky Road ice cream-inspired cookies filled with flavors of chocolate, marshmallow and toasted almond crème.







Exploremores

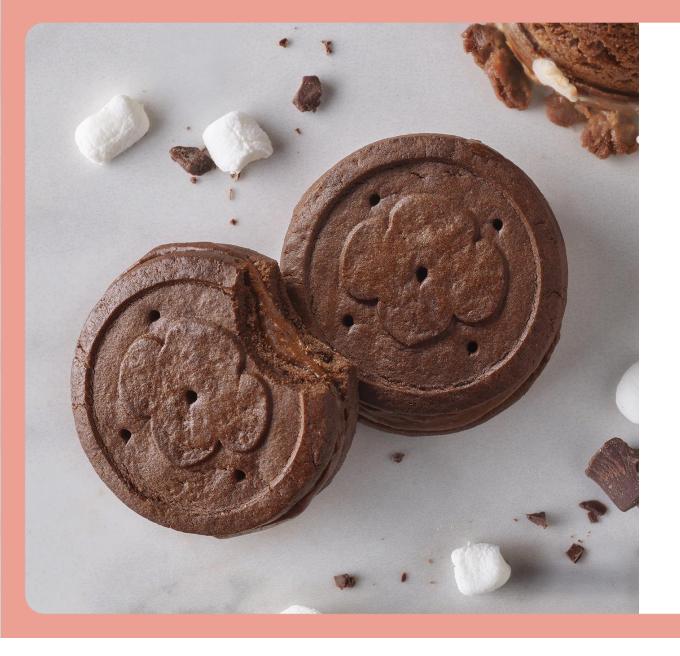


- Deep, dark chocolate color
- Iconic Girl Scout **Trefoil**
- Smooth, round edges
- Sandwich cookie with rich layer of airy crème in between



- Strong **chocolate** aroma
- Mild hints of marshmallow and toasted almond





Exploremores



- Flavor filled with strong initial taste
 of chocolate followed by hints of
 sweet marshmallow and toasted
 almond
- Crispy bite of sandwich cookie followed by soft fluffy crème
- Sweet chocolate and light almond aftertaste



Thin Mints®

Crisp, chocolaty cookies made with natural oil of peppermint







Thin Mints®



- Dark
- Rich
- Smooth
- Thin
- Round edges
- Indentations from docking holes used to prevent cracking while baking.



• Strong **mint** and rich **chocolate** aroma.





Thin Mints®



- Authentic taste from real cocoa and real peppermint oil
- Balanced chocolate and mint that don't melt into a single flavor
- Lingering fresh mint aftertaste
- Crispy cookie wafer
- Sweetness doesn't overpower chocolate and mint flavors

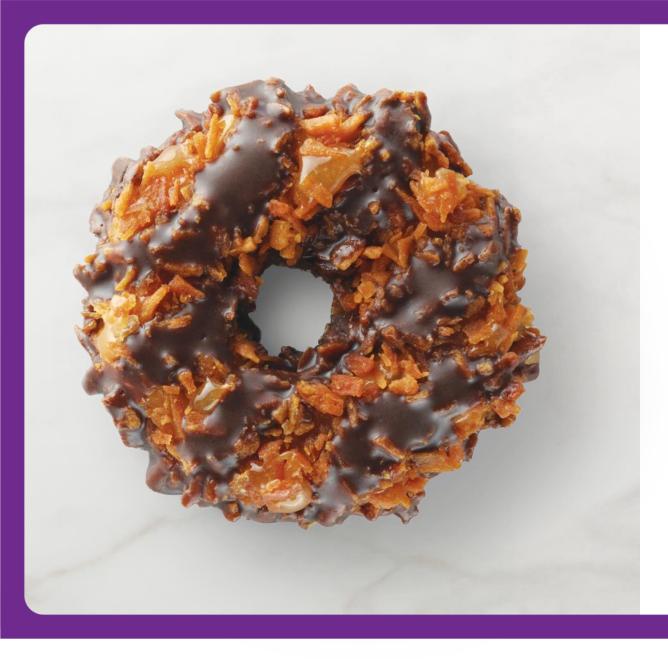


Samoas®

Crisp cookies with caramel, coconut and dark chocolaty stripes







Samoas®

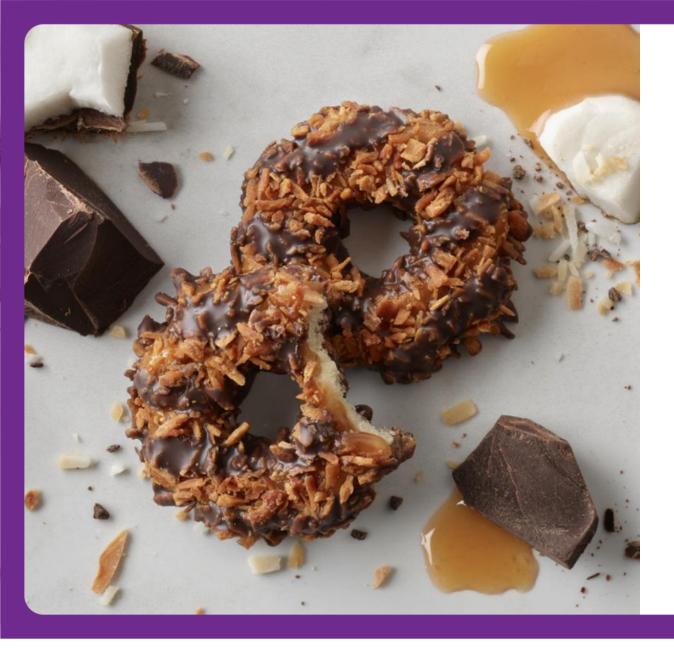


- Thick stripes
- Toasted caramel color
- Dark chocolate
- Thick bottom coating
- Scalloped edges
- Resembles homemade



 Strong coconut and caramelized sugar aroma with a hint of dairy notes





Samoas®



- Distinct, layered flavors that melt together
- First bite dominated by sweet caramelized sugar flavor
- Chewy cookie drenched in caramel and toasted coconut and drizzled with rich dark chocolate
- Sweetness lingers after cookie is eaten









Tagalongs®



- Enrobed in CreamyMilk Chocolate
- Soft and Melty
- Visible Ridge from Peanut Butter Filling
- Each Layer Visible after Bite



Strong nutty peanut aroma





Tagalongs®



- Both creamy soft and medium-hard textures present in first bite
- Multiple layers of sweet, creamy peanut butter
- Rich chocolate sweetness and smooth nutty saltiness are equally intense and complementary
- Salty peanut aftertaste









Do-si-dos®



- Diamond Pattern
- Consistent Toasty GoldenBrown Color
- Thin Layer of Peanut Butter
 Cream



Nutty peanut and grain aroma





Do-si-dos®



- First bite has mild sweet, salty and grain-wheat flavor
- Sweet peanut butter flavor builds to stronger intensity while eating
- Complementary sweetness and saltiness
- Hearty, toasted whole grain oats with soft creamy, nutty filling



Adventurefuls®

Indulgent brownie-inspired cookies with caramel flavored crème and a hint of sea salt







Adventurefuls®



- Deep Dark Chocolate Base
- Raised Stripes on Smooth
 Golden-Brown Caramel
- Brownie Appearance with Cracked Cookie Edges



• Baked brownie aroma





Adventurefuls[®]



- Hard first bite with strong sweet chocolate flavor
- Strong initial tastes of sweetness, chocolate and caramel
- Followed by lighter flavors of baked brownie and saltiness
- Lingering aftertaste resembles a sweet, chocolate baked brownie



Trefoils®

Iconic shortbread cookies inspired by the original Girl Scout Cookie recipe







Trefoils®



- Edges and Raised Portions
 Slightly Darker than Center
- Noticeable Docking **Holes**
- Bottom and Edges of Cookie
 Resemble Homemade with
 Cratering and Gaps



• Mild vanilla and dairy aroma





Trefoils®



- Softer first bite with mild sweet dairy and vanilla flavors
- Buttery shortbread taste
- Crispy and perfectly crumbly
- Balanced sweet dairy, grain-wheat and vanilla flavors followed by a hint of saltiness



Toffee-tastic®

Rich, buttery cookies with sweet, crunchy toffee bits







Toffee-tastic®

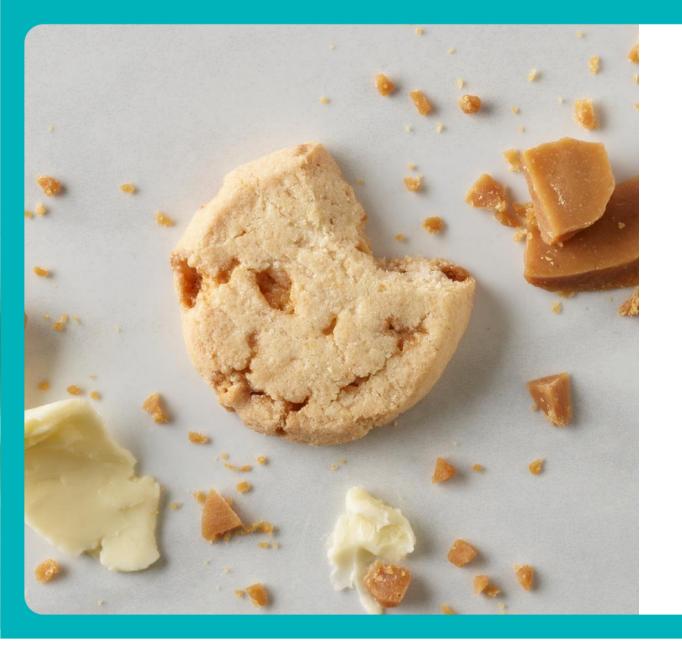


- Round
- Resembles Homemade with Craters and Gaps
- Light and Dark Golden Brown
 Color Variation



 Mild caramelized sugar and brown butter aroma





Toffee-tastic®



- Buttery shortbread embedded with chewy toffee bits
- Strong initial butter and vanilla tastes followed by sweet caramelized toffee flavor
- Crispy and perfectly crumbly
- Perfectly paired shortbread and toffee flavors followed by a hint of saltiness



Lemon-Ups®

Crispy lemon cookies baked with inspiring messages to lift your spirits







Lemon-Ups®



- Round
- Easy to Read Message with Sunburst
- Golden Yellow
- Drips of Icing on Edges
- Translucent Coating on Bottom
- Noticeable Docking Holes



Intense zesty
 lemon aroma





Lemon-Ups®



- Soft first bite with medium lemon intensity that melts into a sweet lemon profile
- Intense lemon flavor is result of glaze dissolving when eaten — quick flavor release glaze
- Cool, lemony tang complements buttery shortbread
- Inspiring messages createpersonalized eating experience



Visit the
Little Brownie
Bakers website
for photos of
craveable
cookies

LittleBrownie.com









Useful Tips

Use the Cookie Sensory Cards on LittleBrownie.com to expand basic cookie knowledge by using senses of sight, smell and taste. Here are a few thought starters — get creative and have fun with all the sights, aromas and flavors.



Girl Scouts can use the Cookie Sensory Cards when talking to customers. Cut them out and place behind the matching variety or use with the full sheet.



More Tips

- Experience a true "sensory taste test" by challenging everyone to use their senses of sight, smell and taste from the moment they see the cookie all the way to the last tasty bite. Stop and describe the senses, and emotions along the way. Use this aid for new ways to describe the cookies.
- Play a matching game using cookie descriptors and cookie names or use the Cookie Sensory Cards on <u>LittleBrownie.com</u> for ready-made fun.

Girl Scouts Can:

- Create a cookie selling script using their new cookie descriptors to promote each variety —try it out for those last packages of remaining inventory.
- Act out one cookie, delivering a script of its sensory experience. See how many guesses it takes to figure it out.
- Write a cookie rap or poem using all the fun cookie descriptors while having fun expanding their cookie knowledge to share with customers. Add booth descriptors to booth signs to draw customers in.
- Draw a favorite cookie in a world that explodes with all the senses.
- Make Thank You cards and use the descriptors to ask for a reorder of their customer's favorite.
- Promote their program featuring the taste and emotional appeal of their cookies.
- Go to <u>LittleBrownie.com</u> for cookie images and social posts.

LittleBrownie.com







